# Results of the 2011 EBA EU-wide stress test: Summary (1-3)

Name of the bank:Alpha Bank

Actual results at 31 December 2010	million EUR, %
Operating profit before impairments	1,100
Impairment losses on financial and non-financial assets in the banking book	-884
Risk weighted assets <sup>(4)</sup>	48,961
Core Tier 1 capital (4)	5,275
Core Tier 1 capital ratio, % (4)	10.8%
Additional capital needed to reach a 5 % Core Tier 1 capital benchmark	

Outcomes of the adverse scenario at 31 December 2012, excluding all mitigating actions	0/
taken in 2011	%
Core Tier 1 Capital ratio	7.2%

Outcomes of the adverse scenario at 31 December 2012, including recognised mitigating measures as of 30 April 2011	million EUR, %
2 yr cumulative operating profit before impairments	1,942
2 yr cumulative impairment losses on financial and non-financial assets in the banking book	-3,953
2 yr cumulative losses from the stress in the trading book of which valuation losses due to sovereign shock	-26 -6
Risk weighted assets	50,207
Core Tier 1 Capital	3,722
Core Tier 1 Capital ratio (%)	7.4%
Additional capital needed to reach a 5 % Core Tier 1 capital benchmark	
Effects from the recognised mitigating measures put in place until 30 April 2011 (5)	
Equity raisings announced and fully committed between 31 December 2010 and 30 April 2011 (CT1 million EUR)	99
Effect of government support publicly announced and fully committed in period from 31	
December 2010 to 30 April 2011 on Core Tier 1 capital ratio (percentage points of CT1 ratio)	
Effect of mandatory restructuring plans, publicly announced and fully committed in period from	
31 December 2010 to 30 April 2011 on Core Tier 1 capital ratio (percentage points of CT1 ratio)	

Additional taken or planned mitigating measures	percentage points contributing to capital ratio
Use of provisions and/or other reserves (including release of countercyclical provisions)	
Divestments and other management actions taken by 30 April 2011	
Other disinvestments and restructuring measures, including also future mandatory restructuring	
not yet approved with the EU Commission under the EU State Aid rules	
Future planned issuances of common equity instruments (private issuances)	0.7
Future planned government subscriptions of capital instruments (including hybrids)	
Other (existing and future) instruments recognised as appropriate back-stop measures by	
national supervisory authorities	
Supervisory recognised capital ratio after all current and future mitigating actions as of 31	
December 2012, % <sup>(6)</sup>	8.2%

#### Notes

- (1) The stress test was carried using the EBA common methodology, which includes a static balance sheet assumption and incorporates regulatory transitional floors, where binding (see http://www.eba.europa.eu/EU-wide-stress-testing/2011.aspx for the details on the EBA methodology).
- (2) All capital elements and ratios are presented in accordance with the EBA definition of Core Tier 1 capital set up for the purposes of the EU-wide stress test, and therefore may differ from the definitions used by national supervisory authorities and/or reported by institutions in public disclosures.
- (3) Neither baseline scenario nor the adverse scenario and results of the stress test should in any way be construed as a bank's forecast or directly compared to bank's other published information.
- (4) Full static balance sheet assumption excluding any mitigating management actions, mandatory restructuring or capital raisings post 31 December 2010 (all government support measures and capital raisings fully paid in before 31 December 2010 are included).
- (5) Effects of capital raisings, government support and mandatory restructuring plans publicly announced and fully committed in period from 31 December 2010 to 30 April 2011, which are incorporated in the Core Tier 1 capital ratio reported as the outcome of the stress test.
- (6) The supervisory recognised capital ratio computed on the basis of additional mitigating measures presented in this section. The ratio is based primarily on the EBA definition, but may include other mitigating measures not recognised by the EBA methodology as having impacts in the Core Tier 1 capital, but which are considered by the national supervisory authorities as appropriate mitigating measures for the stressed conditions. Where applicable, such measures are explained in the additional announcements issued by banks/national supervisory authorities. Details of all mitigating measures are presented in the worksheet "3 Mitigating measures).

All in million EUR, or %

A. Results of the stress test based on the full static balance sheet assumption without any mitigating actions, mandatory restructuring or capital raisings post 31 December 2010 (all government support measures fully paid in before 31 December 2010 are included)

		Baseline scenario		io Adverse sco	
Capital adequacy	2010	2011	2012	2011	2012
Risk weighted assets (full static balance sheet assumption)	48,961	49,620	50,000	49,692	50,207
Common equity according to EBA definition	4,335	4,180	3,967	3,625	2,682
of which ordinary shares subscribed by government	0	0	0	0	0
Other existing subscribed government capital (before 31 December 2010)	940	940	940	940	940
Core Tier 1 capital (full static balance sheet assumption)	5,275	5,120	4,907	4,565	3,622
Core Tier 1 capital ratio (%)	10.8%	10.3%	9.8%	9.2%	7.2%

# B. Results of the stress test recognising capital issuance and mandatory restructuring plans publicly announced and fully committed before 31 December 2010

		Baseline s	cenario	Adverse scenario		
Capital adequacy	2010	2011	2012	2011	2012	
Risk weighted assets (full static balance sheet assumption)	48,961	49,620	50,000	49,692	50,207	
Effect of mandatory restructuring plans, publicly announced and						
fully committed before 31 December 2010 on RWA (+/-)						
Risk weighted assets after the effects of mandatory restructuring plans publicly announced and fully committed before 31 December 2010	48,961	49,620	50,000	49,692	50,207	
Core Tier 1 Capital (full static balance sheet assumption)	5,275	5,120	4,907	4,565	3,622	
Effect of mandatory restructuring plans, publicly announced and fully committed before 31 December 2010 on Core Tier 1 capital (+/-)						
Core Tier 1 capital after the effects of mandatory restructuring plans publicly announced and fully committed before 31 December 2010	5,275	5,120	4,907	4,565	3,622	
Core Tier 1 capital ratio (%)	10.8%	10.3%	9.8%	9.2%	7.2%	

# C. Results of the stress test recognising capital issuance and mandatory restructuring plans publicly announced and fully committed before 30 April 2011

		Baseline s	scenario	Adverse scenario		
Capital adequacy	2010	2011	2012	2011	2012	
Risk weighted assets after the effects of mandatory restructuring plans	40.004	40.000	=	40.000		
publicly announced and fully committed before 31 December 2010	48,961	49,620	50,000	49,692	50,207	
Effect of mandatory restructuring plans, publicly announced and						
fully committed in period from 31 December 2010 to 30 April 2011						
on RWA (+/-)						
Risk weighted assets after the effects of mandatory restructuring plans						
publicly announced and fully committed before 30 April 2011		49,620	50,000	49,692	50,207	
of which RWA in banking book		44,668	45,050	44,702	45,187	
of which RWA in trading book		919	919	919	919	
RWA on securitisation positions (banking and trading book)		236	244	271	315	
Total assets after the effects of mandatory restructuring plans publicly						
announced and fully committed and equity raised and fully committed by						
30 April 2011	66,798	66,798	66,798	66,798	66,798	
Core Tier 1 capital after the effects of mandatory restructuring plans						
publicly announced and fully committed before 31 December 2010	5,275	5,120	4,907	4,565	3,622	
Equity raised between 31 December 2010 and 30 April 2011		99	99	99	99	
Equity raisings fully committed (but not paid in) between 31						
December 2010 and 30 April 2011						
Effect of government support publicly announced and fully						
committed in period from 31 December 2010 to 30 April 2011 on						
Core Tier 1 capital (+/-)						
Effect of mandatory restructuring plans, publicly announced and						
fully committed in period from 31 December 2010 to 30 April 2011						
on Core Tier 1 capital (+/-)						
Core Tier 1 capital after government support, capital raisings and effects						
of restructuring plans fully committed by 30 April 2011		5,220	5,006	4,664	3,722	
Tier 1 capital after government support, capital raisings and effects of						
restructuring plans fully committed by 30 April 2011		5,779	5,566	5,224	4,281	
Total regulatory capital after government support, capital raisings and		,	,	ŕ	, -	
effects of restructuring plans fully committed by 30 April 2011		6,349	6,135	5,794	4,851	
Core Tier 1 capital ratio (%)	10.8%	10.5%	10.0%	9.4%	7.4%	
Additional capital needed to reach a 5% Core Tier 1 capital						
benchmark						

		Baseline s	cenario	Adverse scenario		
Profit and losses	2010	2011 2012		2011	2012	
Net interest income	1,818	1,768	1,611	1,794	1,618	
Trading income	35	42	42	32	32	
of which trading losses from stress scenarios		-3	-3	-13	-13	
of which valuation losses due to sovereign shock	_			-3	-3	
Other operating income (5)	63	48	48	48	48	
Operating profit before impairments	1,100	1,043	886	1,059	883	
Impairments on financial and non-financial assets in the banking						
book <sup>(6)</sup>	-884	-1,115	-1,030	-1,920	-2,034	
Operating profit after impairments and other losses from the stress	216	-72	-146	-860	-1,151	
Other income (5,6)	0	0	0	0	0	
Net profit after tax (7)	86	-58	-117	-688	-920	
of which carried over to capital (retained earnings)						
of which distributed as dividends						

	Baseline scenario		Adverse	scenario	
Additional information	2010	2011	2012	2011	2012
Deferred Tax Assets (8)	157	14	29	172	230
Stock of provisions (9)	2,223	3,338	4,368	4,134	6,159
of which stock of provisions for non-defaulted assets	0	127	148	644	1,152
of which Sovereigns (10)	0	108	108	510	887
of which Institutions (10)	0	19	40	134	265
of which Corporate (excluding Commercial real estate)	0	0	0	0	0
of which Retail (excluding Commercial real estate)	0	0	0	0	0
of which Commercial real estate (11)	0	0	0	0	0
of which stock of provisions for defaulted assets	2,223	3,211	4,220	3,490	5,007
of which Corporate (excluding Commercial real estate)	1,014	1,514	2,002	1,749	2,604
of which Retail (excluding commercial real estate)	1,030	1,463	1,918	1,501	2,076
of which Commercial real estate	180	234	301	240	327
Coverage ratio (%) (12)					
Corporate (excluding Commercial real estate)	67.0%	52.6%	47.8%	56.9%	52.6%
Retail (excluding Commercial real estate)	35.4%	32.3%	30.9%	32.1%	30.5%
Commercial real estate	40.2%	32.9%	30.4%	32.4%	29.6%
Loss rates (%) (13)					
Corporate (excluding Commercial real estate)	1.3%	1.9%	1.8%	2.8%	3.2%
Retail (excluding Commercial real estate)	1.5%	1.8%	1.9%	1.9%	2.4%
Commercial real estate	1.1%	1.8%	2.2%	2.0%	2.9%
Funding cost (bps)	199			272	320

## D. Other mitigating measures (see Mitigating measures worksheet for details), million EUR (14)

		Baseline s	scenario	Adverse	scenario
All effects as compared to regulatory aggregates as reported in Section C		2011	2012	2011	2012
A) Use of provisions and/or other reserves (including release of					
countercyclical provisions), capital ratio effect (6)					
B) Divestments and other management actions taken by 30 April 2011,					
RWA effect (+/-)					
B1) Divestments and other business decisions taken by 30 April 2011,					
capital ratio effect (+/-)				22	4
C) Other disinvestments and restructuring measures, including also future					
mandatory restructuring not yet approved with the EU Commission under					
the EU State Aid rules, RWA effect (+/-)					
C1) Other disinvestments and restructuring measures, including also					
future mandatory restructuring not yet approved with the EU Commission					
under the EU State Aid rules, capital ratio effect (+/-)					
D) Future planned issuances of common equity instruments (private					
issuances), capital ratio effect	-				34
E) Future planned government subscriptions of capital instruments					
(including hybrids), capital ratio effect	-				
F) Other (existing and future) instruments recognised as appropriate back-					
stop measures by national supervisory authorities, RWA effect (+/-)					
F1) Other (existing and future) instruments recognised as appropriate					
back-stop measures by national supervisory authorities, capital ratio effect					
(+/-)					
Risk weighted assets after other mitigating measures (B+C+F)		49,620	50,000	49,692	50,20
Capital after other mitigating measures (A+B1+C1+D+E+F1)		5,220	5,006	4,686	4,11
Supervisory recognised capital ratio (%) (15)		10.5%	10.0%	9.4%	8.2

### Notes and definitions

- (1) The stress test was carried using the EBA common methodology, which includes a static balance sheet assumption (see http://www.eba.europa.eu/EU-wide-stress-testing/2011.aspx for the details on the EBA methodology).
- (2) All capital elements and ratios are presented in accordance with the EBA definition of Core Tier 1 capital set up for the purposes of the EU-wide stress test, and therefore may differ from the definitions used by national supervisory authorities and/or reported by institutions in public disclosures.
- (3) Neither baseline scenario nor the adverse scenario and results of the stress test should in any way be construed as a bank's forecast or directly compared to bank's other published information.
- (4) Regulatory transitional floors are applied where binding. RWA for credit risk have been calculated in accordance with the EBA methodology assuming an additional floor imposed at a level of RWA, before regulatory transitional floors, for December 2010 for both IRB and STA portfolios.
- (5) Banks are required to provide explanations of what "Other operating income" and "Other income" constitutes for.
- Composition of "Other operating income" and "Other income": Other operating income arises from hotel & insurance subsidiaries, from rents from operational leases, from intermediation services and other.
- (6) If under the national legislation, the release of countercyclical provisions and/or other similar reserves is allowed, this figure for 2010 could be included either in rows "Impairments on financial assets in the banking book" or "Other income" for 2010, whereas under the EU-wide stress test methodology such release for 2011-2012 should be reported in Section D as other mitigating measures.
- (7) Net profit includes profit attributable to minority interests.
- (8) Deferred tax assets as referred to in paragraph 69 of BCBS publication dated December 2010 : "Basel 3 a global regulatory framework for more resilient banks and banking systems".
- (9) Stock of provisions includes collective and specific provisions as well as countercyclical provisions, in the jurisdictions, where required by the national legislation.
- (10) Provisions for non-defaulted exposures to sovereigns and financial institutions have been computed taking into account benchmark risk parameters (PDs and LGDs) provided by the EBA and referring to external credit ratings and assuming hypothetical scenario of rating agency downgrades of sovereigns.
- (11) For definition of commercial real estate please refer to footnote (5) in the worksheet "4 EADs".
- (12) Coverage ratio = stock of provisions on defaulted assets / stock of defaulted assets expressed in EAD for the specific portfolio.
- (13) Loss rate = total impairment flow (specific and collective impairment flow) for a year / total EAD for the specific portfolio (including defaulted and non-defaulted assets but excluding securitisation and counterparty credit risk exposures).
- (14) All elements are be reported net of tax effects.
- (15) The supervisory recognised capital ratio computed on the basis of additional mitigating measures presented in this section. The ratio is based primarily on the EBA definition, but may include other mitigating measures not recognised by the EBA methodology as having impacts in the Core Tier 1 capital, but which are considered by the national supervisory authorities as appropriate mitigating measures for the stressed conditions. Where applicable, such measures are explained in the additional announcements issued by banks/national supervisory authorities. Details of all mitigating measures are presented in the worksheet "3 Mitigating measures).

## Results of the 2011 EBA EU-wide stress test: Composition of capital as of 31 December 2010

Name of the bank:Alpha Bank

0:ttit Pb 0040	December 2010		Defendance to CODED and office
Situation at December 2010	Million EUR	% RWA	References to COREP reporting
A) Common equity before deductions (Original own funds without hybrid instruments and	4 2 4 0	8.9%	COREP CA 1.1 - hybrid instruments and government support measures other than
government support measures other than ordinary shares) (+)	4,340	8.9%	ordinary shares
Of which: (+) eligible capital and reserves	4,494	9.2%	COREP CA 1.1.1 + COREP line 1.1.2.1
Of which: (-) intangibles assets (including goodwill)	-154	-0.3%	Net amount included in T1 own funds (COREP line 1.1.5.1)
Of which: (-/+) adjustment to valuation differences in other AFS assets (1)	0	0.0%	Prudential filters for regulatory capital (COREP line 1.1.2.6.06)
B) Deductions from common equity (Elements deducted from original own funds) (-)	-5	0.0%	COREP CA 1.3.T1* (negative amount)
Of which: (-) deductions of participations and subordinated claims	-5	0.0%	Total of items as defined by Article 57 (I), (m), (n) (o) and (p) of Directive 2006/48/EC and deducted from original own funds (COREP lines from 1.3.1 to 1.3.5 included in line 1.3.T1*)
Of which: (-) securitisation exposures not included in RWA	0	0.0%	COREP line 1.3.7 included in line 1.3.T1*
Of which: (-) IRB provision shortfall and IRB equity expected loss amounts (before tax)	0	0.0%	As defined by Article 57 (q) of Directive 2006/48/EC (COREP line 1.3.8 included in 1.3.T1*)
C) Common equity (A+B)	4,335	8.9%	
Of which: ordinary shares subscribed by government	0	0.0%	Paid up ordinary shares subscribed by government
D) Other Existing government support measures (+)	940	1.9%	
E) Core Tier 1 including existing government support measures (C+D)	5,275	10.8%	Common equity + Existing government support measures included in T1 other than ordinary shares
Difference from benchmark capital threshold (CT1 5%)	2,827	5.8%	Core tier 1 including government support measures - (RWA*5%)
F) Hybrid instruments not subscribed by government	560	1.1%	Net amount included in T1 own funds (COREP line 1.1.4.1a + COREP lines from 1.1.2.2***01 to 1.1.2.2***05 + COREP line 1.1.5.2a (negative amount)) not subscribed by government
Tier 1 Capital (E+F) (Total original own funds for general solvency purposes)	5,835	11.9%	COREP CA 1.4 = COREP CA 1.1 + COREP CA 1.3.T1* (negative amount)
Tier 2 Capital (Total additional own funds for general solvency purposes)	846	1.7%	COREP CA 1.5
Tier 3 Capital (Total additional own funds specific to cover market risks)	0	0.0%	COREP CA 1.6
Total Capital (Total own funds for solvency purposes)	6,681	13.6%	COREP CA 1
Memorandum items			
Amount of holdings, participations and subordinated claims in credit, financial and insurance institutions not deducted for the computation of core tier 1 but deducted for the computation of total own funds	-12	0.0%	Total of items as defined by Article 57 (I), (m), (n) (o) and (p) of Directive 2006/48/EC not deducted for the computation of original own funds
Amount of securitisation exposures not included in RWA and not deducted for the computation of core tier 1 but deducted for the computation of total own funds	0	0.0%	Total of items as defined by Article 57 (r) of Directive 2006/48/EC not deducted for the computation of original own funds
Deferred tax assets (2)	157	0.3%	As referred to in paragraph 69 of BCBS publication dated December 2010 : "Basel 3 – a global regulatory framework for more resilient banks and banking systems"
Minority interests (excluding hybrid instruments) (2)	10	0.0%	Gross amount of minority interests as defined by Article 65 1. (a) of Directive 2006/48/EC
Valuation differences eligible as original own funds (-/+) (3)			COREP line 1.1.2.6

#### Notes and definitions

- (1) The amount is already included in the computation of the eligible capital and reserves and it is provided separately for information purposes.
- (2) According to the Basel 3 framework specific rules apply for the treatment of these items under the Basel 3 framework, no full deduction is required for the computation of common equity.
- (3) This item represents the impact in original own funds of valuation differences arising from the application of fair value measurement to certain financial instruments (AFS/FVO) and property assets after the application of prudential filters.

# Results of the 2011 EBA EU-wide stress test: Overview of mitigating measures (1-2)

Name of the bank:Alpha Bank

Use of countercyclical provisions, divestments and other management actions

Please fill in the table using a separate row for each measure	Narrative description	Date of completion (actual or planned for future issuances)	impact	RWA impact (in million EUR)	Capital ratio impact (as of 31 December 2012) %
A) Use of provisions and/or other reserves (including release of countercyclical page 2)	rovisions), <sup>(3)</sup>				
B) Divestments and other management actions taken by 30 April 2011					
Non payment of dividends to hybrid securities	In the case of the adverse scenario due to the losses, the distributable funds will become negative. As the	31/12/2012	44	0	0.1%
	legal documents determine no payment of dividends to hybrid securities will take place				
C) Other disinvestments and restructuring measures, including also future ma	ndatory restructuring not yet approved with the EU Commission under the EU State Aid rules				

Future capital raisings and other back stop measures

	Date of issuance			l ann abnashassas	Flexibility of	Permanence		Conversion clause (	where appropriate)	
Please fill in the table using a separate row for each measure	(actual or planned for future	Amount		Loss absorbency in going concern	payments (capacity to	(Undated and without incentive to redeem)	Nature of conversion	Date of conversion	Triggers	Conversion in common equity
r leade in in all table during a departure for for each meadure	issuances, dd/mm/yy)	(in million EUR)	(dated/ undated) <sup>(4)</sup>	(Yes/No)	(Yes/No)	(Yes/No)	(mandatory/ discretionary)	(at any time/from a specific date: dd/mm/yy)	(description of the triggers)	(Yes/No)
D) Future planned issuances of common equity instruments (private issuances	s)									
1) Issue of mandatory convertible bond	31/12/2012	345	undated	Yes	Yes	Yes	Mandatory	-	-	Yes
		•			•		•			
		•					•			
E) Future planned government subscriptions of capital instruments (including	hybrids)									
F) Other (existing and future) instruments recognised as back stop measures to	y national supervis	ory authorities	s (including hyl	orids)						

- (1) The order of the measures follows the order of mitigating measures reported in the Section D of the worksheet "1 Aggregate information".
- (2) All elements are be reported net of tax effects.
- (3) If under the national legislation, the release of countercyclical provisions and/or other similar reserves is allowed, this figure for 2010 could be included either in rows "Impairments on financial assets in the banking book" or "Other income" for 2010, whereas under the EU-wide stress test methodology such release for 2011-2012 should be reported in Section D of the worksheet "1- Aggregate information" as other mitigating measures and explained in this worksheet.
- (4) If dated please insert the maturity date (dd/mm/yy) otherwise specify undated.

Name of the bank: Alpha Bank

All values in million EUR, or %

					Non-default	ed exposures							
		Corporate	Retail (excludi	ng commercial re	eal estate)				Commerc	cial Real Estate	Defaulted exposures		
	Institutions	(excluding commercial real estate)		of which R mortg		of which Revolving	of which SME	of which other		Loan to Value (LTV) ratio (%) <sup>(6)</sup>	(excluding sovereign)	Total exposures (7)	
ustria	10	0	0	0		C	0	0	0		0	2	
Belgium													
Bulgaria	36	443	247	140	59	C	107	0		103	134	94	
Cyprus	124	2,081	2,298	1,842	76	C	456	0	28	80	283	4,84	
Czech Republic													
Denmark						-							
stonia													
inland													
rance	200	0	0	0		C	0	0	0		0	20	
Sermany	179	0	0	0		C	0	0	0		0	17	
Greece	1,248	15,853	16,785	6,711	49	1,814	5,794	2,466	2,206	70	4,057	46,17	
lungary	,	, , , , , , , , , , , , , , , , , , , ,		,									
celand													
reland	25	0	0	0		C	0	0	0	İ	0	2:	
taly	23		0	0		C			0	İ	0	2	
.atvia	3	0	0	0		C	0	0	0		0		
iechtenstein													
ithuania													
.uxembourg	14	0	0	0		0	0	0	0		0	1	
/alta		-	-	-			-	-	-		•		
Vetherlands	71	0	0	0		C	0	0	0		0	7	
Vorway	1	0	0	0		Ċ			0		0		
Poland		-		-			_	_					
Portugal	11	0	0	0			0	0	0		0	1	
Romania	205	2,044	1,379	348	72		1,031	0	0		253	4,26	
Slovakia	200	2,044	.,575	540	12		.,001	ľ			200	4,20	
Slovenia													
Spain	13	0	0	0		0	0	0	0		0	1	
Sweden	1	0	-	0					0		0		
Jnited Kingdom	389	2,178		86					231		0	3,05	
United States	677	150		0					0	<del> </del>	0	82	
lapan	3		0	0					0		0	02	
Other non EEA non		· ·		· ·			1	U	U		U		
merging countries	0	0	0	0		0	0	0	0		0		
Asia	15	,	v	0					v		0	1	
Middle and South	10	0	0	0			1	U	0		U		
America													
astern Europe non EEA	124	416		75	58	C	457	0	16	83	141	1,45	
Others	121	1,519				C		0			0	1,64	
Total	3,492	24,684	21,369	9,203		1,814	7,887	2,466	2,563	<u> </u>	4,869	63,79	

#### Notes and definitions

- (1) EAD Exposure at Default or exposure value in the meaning of the CRD.
- (2) The EAD reported here are based on the methodologies and portfolio breakdowns used in the 2011 EU-wide stress test, and hence may differ from the EAD reported by banks in their Pillar 3 disclosures, which can vary based on national regulation. For example, this would affect breakdown of EAD for real estate exposures and SME exposures.
- (3) Breakdown by country and macro area (e.g. Asia) when EAD >=5%. In any case coverage 100% of total EAD should be ensured (if exact mapping of some exposures to geographies is not possible, they should be allocated to the group "others").
- (4) The allocation of countries and exposures to macro areas and emerging/non-emerging is according to the IMF WEO country groupings. See: http://www.imf.org/external/pubs/ft/weo/2010/01/weodata/groups.htm
- (5) Residential real estate property which is or will be occupied or let by the owner, or the beneficial owner in the case of personal investment companies, and commercial real estate property, that is, offices and other commercial premises, which are recognised as eligible collateral in the meaning of the CRD, with the following criteria, which need to be met:
- (a) the value of the property does not materially depend upon the credit quality of the obligor. This requirement does not preclude situations where purely macro economic factors affect both the value of the property and the performance of the borrower; and
- (b) the risk of the borrower does not materially depend upon the performance of the underlying property or project, but rather on the underlying capacity of the borrower to repay the debt from other sources. As such, repayment of the facility does not materially depend on any cash flow generated by the underlying property serving as collateral.
- (6) Loan to value ratio ratio of EAD to the market value of real estate used as collateral for such exposures. Given the different methodologies applied to assessing the value, the bank is required to explain the computation of the ratio. In particular (a) whether collateral values is marked-to-market or any other valuation method is used, (b) whether the amount has been adjusted for principal repayments, and (c) how guarantees other than the underlying property are treated.

Definition of Loan to Value ratio used:(a) collateral values are marked to market, (b) current balance is taken into account, (c) no guarantees are included.

(7) Total exposures is the total EAD according to the CRD definition based on which the bank computes RWA for credit risk. Total exposures, in addition to the exposures broken down by regulatory portfolios in this table, include EAD for securitisation transactions, counterparty credit risk, sovereigns, guaranteed by sovereigns, public sector entities and central banks.

All values in million EUR

Residual Maturity	Country/Pegion		GROSS DIRECT LONG EXPOSURES (accounting value gross of specific provisions)		NET DIRECT POSITIONS (gross exposures (long) net of cash short position of sovereign debt to other counterparties only where there is maturity matching)					
	Country/Neg.co.		of which: loans and advances		of which: AFS banking book	of which: FVO (designated at fair value through profit&loss) banking book	of which: Trading book <sup>(3)</sup>			
3M										
1Y 2Y										
3Y 5Y	Austria									
10Y 15Y		15	0	15						
		15	0	15	0	0	0			
3M 1Y 2Y 3Y										
2Y										
1 5Y	Belgium									
10Y 15Y										
		0	0	0	0	0	0			
3M 1Y										
2Y 3Y										
5Y	Bulgaria									
10Y 15Y										
		0	0	0	0	0	0			
3M 1Y 2Y 3Y 5Y 10Y		15	0	15	15					
2Y		15	0	15	14		1			
5Y	Cyprus	1	0	1	14		1			
10Y 15Y		2	0	2			2			
		32	0	32	29	0	3			
3M 1Y 2Y 3Y 5Y 10Y										
2Y										
5Y	Czech Republic									
10Y 15Y										
		0	0	0	0	0	0			
3M 1Y										
2Y 3Y		·								
5Y	Denmark									
10Y 15Y										
		0	0	0	0	0	0			
3M 1Y										
2Y 3Y										
5Y	Estonia									
2Y 3Y 5Y 10Y 15Y										
		0	0	0	0	0	0			
3M 1Y										
2Y 3Y										
J.	Finland		1	1	l	1				

DIRECT SOVEREIGN EXPOSURES IN DERIVATIVES	INDIRECT SOVEREIGN EXPOSURES IN THE TRADING BOOK
Net position at fair values Derivatives with positive fair value + Derivatives with negative fair value)	Net position at fair values (Derivatives with positive fair value + Derivatives with negative fair value)
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		ODOGO DIDECT I ONO E	VDOOLIDEO (ti	NET DIRECT POSITIONS (gross exposures (long) net of cash short position of sovereign debt to other counterparties only						
Maturity	Country/Region	GROSS DIRECT LONG Expension of specific controls of specific controls of the control of the cont		(gross exposures (long		naturity matching)	other counterparties only			
Residual Maturity	Country/Region		of which: loans and advances		of which: AFS banking book	of which: FVO (designated at fair value through profit&loss) banking book	of which: Trading book <sup>(3)</sup>			
5Y 10Y	Timano									
15Y		•								
3M		0	0	0	0	0	0			
1Y										
2Y 3Y	France									
5Y 10Y										
15Y		0	0	0	0	0	0			
3M 1Y		U	0	0	0	U	0			
1Y 2Y										
2Y 3Y	Germany									
5Y 10Y										
15Y		0	0	0	0	0	0			
3M 1Y		888	0	888	874	Ů	2			
1Y 2Y		97 220	0	97 220	3 86		4 3			
2Y 3Y 5Y	Greece	1,094 2,704	0	1,094 2,704	7 399		6			
10Y		411	0	411	5		5			
15Y		62 5,475	0	62 5,475	5 1,378	0	1 28			
3M										
1Y 2Y 3Y 5Y										
3Y 5Y	Hungary									
10Y 15Y										
		0	0	0	0	0	0			
3M 1Y										
2Y										
3M 1Y 2Y 3Y 5Y 10Y	Iceland									
10Y 15Y										
		0	0	0	0	0	0			
3M 1Y										
2Y 3Y 5Y	Ireland									
5Y 10Y										
15Y		0	0	0	0	0	0			
3M		U	U	U	U	U	U			
1Y 2Y										
3Y 5Y	Italy									
10Y	-									
15Y		0	0	0	0	0	0			
3M 1Y			Ţ.	, in the second second	Ţ.	, in the second	,			
2Y										
3Y 5Y	Latvia									
10Y										

DIRECT SOVEREIGN EXPOSURES IN DERIVATIVES	INDIRECT SOVEREIGN EXPOSURES IN THE TRADING BOOK
Net position at fair values (Derivatives with positive fair value + Derivatives with negative fair value)	Net position at fair values (Derivatives with positive fair value + Derivatives with negative fair value)
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Residual Maturity	Country/Region	GROSS DIRECT LONG Exvalue gross of spe		(gross exposures (long	g) net of cash short posit	T POSITIONS ion of sovereign debt to naturity matching)	other counterparties only
	,g		of which: loans and advances		of which: AFS banking book	of which: FVO (designated at fair value through profit&loss) banking book	of which: Trading book (3)
15Y		0	0	0	0	0	0
3M 1Y							
2Y 3Y							
2Y 3Y 5Y 10Y	Liechtenstein						
15Y		0	0	0	0	0	0
3M		U	U	U	U	U	U
1Y 2Y 3Y							
5Y	Lithuania						
10Y 15Y			_	_		_	_
3M 1Y		0	0	0	0	0	0
2Y							
3Y 5Y	Luxembourg						
10Y 15Y							
		0	0	0	0	0	0
3M 1Y 2Y							
3Y 5Y 10Y 15Y	Malta						
10Y							
		0	0	0	0	0	0
3M 1Y 2Y 3Y 5Y 10Y							
3Y	Netherlands						
10Y 15Y							
		0	0	0	0	0	0
3M 1Y							
2Y 3Y	Norway						
5Y 10Y 15Y							
		0	0	0	0	0	0
3M 1Y							
2Y 3Y 5Y	Poland						
10Y							
15Y		0	0	0	0	0	0
3M 1Y							
2Y 3Y 5Y	Dominion						
5Y 10Y	Portugal						
15Y		0	0	0	0	0	0
		0	0	0	0	0	0

DIRECT SOVEREIGN EXPOSURES IN DERIVATIVES	INDIRECT SOVEREIGN EXPOSURES IN THE TRADING BOOK
Net position at fair values Derivatives with positive fair value + Derivatives with negative fair value)	Net position at fair values (Derivatives with positive fair value + Derivatives with negative fair value)
0	0
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					NET DIREC	T POSITIONS			
rity		GROSS DIRECT LONG E	XPOSURES (accounting	(gross exposures (long	g) net of cash short posit	ion of sovereign debt to	DIRECT SOVEREIGN	INDIRECT SOVEREIGN	
Matu		value gross of spe	ecific provisions)		where there is r	maturity matching)		EXPOSURES IN DERIVATIVES	EXPOSURES IN THE TRADING BOOK
Residual Maturity	Country/Region		of which: loans and advances		of which: AFS banking book	of which: FVO (designated at fair value through profit&loss) banking book	of which: Trading book <sup>(3)</sup>	Net position at fair values (Derivatives with positive fair value + Derivatives with	Net position at fair values (Derivatives with positive fair value + Derivatives with
3M		90	0	90	90	banking book		negative fair value)	negative fair value)
3M 1Y 2Y 3Y 5Y 10Y		174	0	174	174				
2Y		54 40	0	54	54 40				
3Y 5V	Romania	40	0	40	40			_	<del></del>
10Y									
15Y		050		0.00	0.50				
3M		359	0	359	359	0	0	0	0
3M 1Y 2Y 3Y 5Y 10Y 15Y									
2Y									
5Y	Slovakia								
10Y									
15Y		•	0	0	0	0	^		2
		0	0	0	0	0	0	0	0
3M 1Y 2Y 3Y 5Y 10Y									
2Y									
3Y 5V	Slovenia								
10Y									
15Y		^					^		
		0	0	0	0	0	0	0	0
3M 1Y 2Y 3Y 5Y 10Y									
2Y									
5Y	Spain								
10Y									
15Y		^					^		
3M 1Y 2Y 3Y 5Y 10Y		0	0	0	0	0	0	0	0
1Y									
2Y									
5Y	Sweden								
10Y									
15Y		0	0	0	0	0	0	0	0
зм		0	0	0	0	0	U	U	0
1Y									
2Y			<del>                                     </del>		<del>                                     </del>				<u> </u>
5Y	United Kingdom		<u> </u>		<u> </u>	1			
3M 1Y 2Y 3Y 5Y 10Y									
15Y		0	0	0	0	0	0	0	0
	J	•					·		
	TOTAL EEA 30	5,882	0	5,882	1,767	0	31	75	0
3M				1		1			
1Y									
2Y			<del></del>	1	<del>                                     </del>	1		<u> </u>	<u> </u>
5Y	United States								
3M 1Y 2Y 3Y 5Y 10Y 15Y									
15Y		0	0	0	0	0	0	0	0
3M		U	U	U	U	U	U	U	0
1Y									
2Y									
5Y	Japan		<del>                                     </del>		<del>                                     </del>				
3M 1Y 2Y 3Y 5Y 10Y									
15Y			1		1	<u> </u>			

Residual Maturity	Country/Region	GROSS DIRECT LONG E		(gross exposures (long	g) net of cash short posit	CT POSITIONS ion of sovereign debt to naturity matching)	DIRECT SOVEREIGN EXPOSURES IN DERIVATIVES	INDIRECT SOVEREIGN EXPOSURES IN THE TRADING BOOK	
Residua	, , , , , , , , , , , , , , , , , , ,		of which: loans and advances		of which: AFS banking book	through profit&loss) banking book	of which: I rading book	Net position at fair values (Derivatives with positive fair value + Derivatives with negative fair value)	Net position at fair values (Derivatives with positive fair value + Derivatives with negative fair value)
3M 1Y 2Y 3Y 5Y 10Y	Other non EEA non Emerging countries	0	0	0	0	0	0	0	0
3M 1Y 2Y 3Y 5Y 10Y	Asia	0	0	0	0	0	0	0	0
3M 1Y 2Y 3Y 5Y 10Y 15Y	Middle and South	0	0	0	0	0	0	0	0
	America	0 80 60	0 0 0	0 80 60	0 78 60	0	0	0	0
3M 1Y 2Y 3Y 5Y 10Y 15Y	Eastern Europe non EEA	4 5 5 52	0 0 0	4 5 5 52 200	4 0 23	0	5	0	0
3M 1Y 2Y 3Y 5Y 10Y 15Y	Others								
131	TOTAL	0 <b>6.082</b>	0	0 <b>6,082</b>	0 <b>1,932</b>	0	0 <b>37</b>	0 <b>75</b>	0 <b>0</b>

#### Notes and definitions

(1) The allocation of countries and exposures to macro areas and emerging/non-emerging is according to the IMF WEO country groupings. See: http://www.imf.org/external/pubs/ft/weo/2010/01/weodata/groups.htm

(2) The exposures reported in this worksheet cover only exposures to central and local governments on immediate borrower basis, and do not include exposures to other counterparts with full or partial government guarantees (such exposures are however included in the total EAD reported in the worksheet "4 - EADs").

(3) According to the EBA methodologies, for the trading book assets banks have been allowed to offset only cash short positions having the same maturities (paragraph 202 of the Methodological note).